



# Investor Presentation

December 2025



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## Introduction

UK listed closed ended investment trust investing in infrastructure and utilities in emerging markets

- Targets listed infrastructure and utilities assets
- Assets typically operational and cash generative

- Active management
- Long term and bottom up
- Benchmark agnostic
- Highly experienced management team



- Emerging markets focused
- Sector knowledge unrivalled

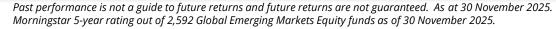
- Outperformed the MSCI EM Index since inception
- Quarterly dividend payments
- Award winning portfolio







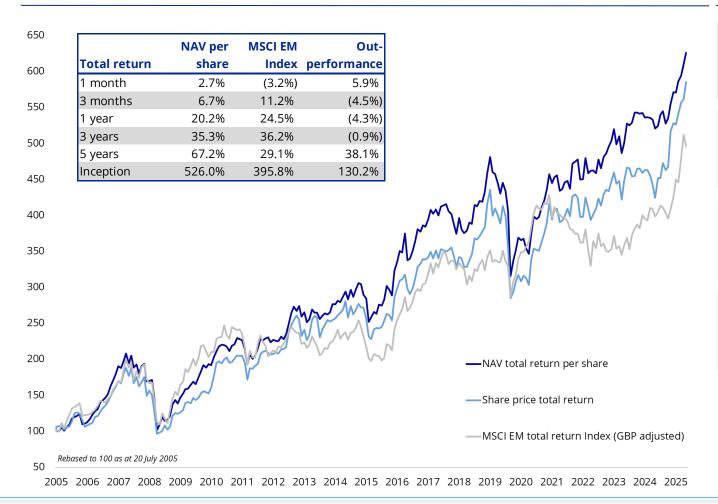






# Strong NAV and Share Price Performance

### Fund Performance<sup>1</sup>



## Key Highlights

NAV annual compound return

9.4%

NAV per share total return

526.0%

Share price total return

485.5%

Share buybacks totalling

£193.3m

Dividends paid totalling

£262.8m

Past performance is not a guide to future returns and future returns are not guaranteed. Fund performance since inception (20 July 2005 – 30 November 2025). 1. Adjusted for the exercise of warrants and subscription shares. Source: ICM and Bloomberg.



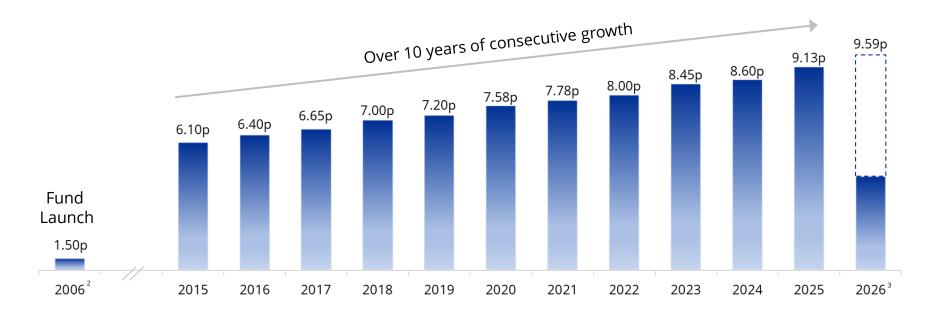
## **Delivering Dividend Growth**

## Only Global EM fund included in the AIC's Next Generation Dividend Heroes

DPS CAGR 2007-25 **7.9%**  Dividend yield<sup>1</sup> **3.5%** 

Covered dividend.
Reserves of<sup>1</sup>
11.35p

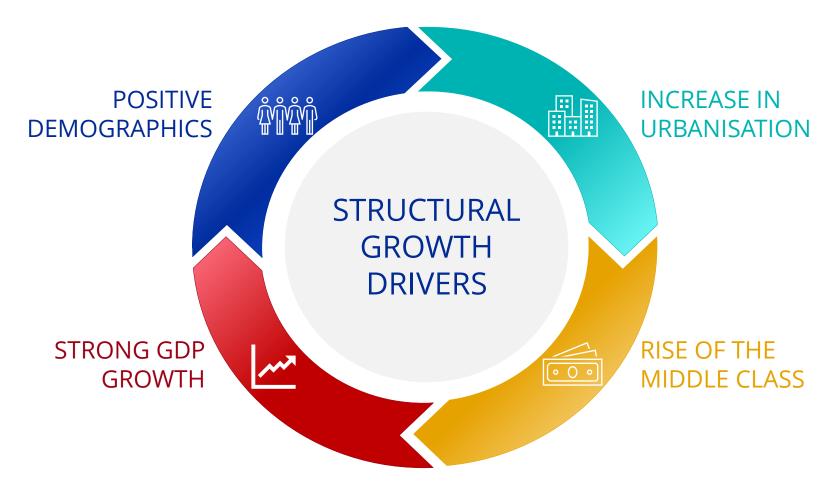
>80% of UEM's portfolio companies pay a dividend





# Why UEM Invests in Emerging Markets

Long term fundamental pillars driving sustainable and accelerating growth





## Social Infrastructure

37.5% of portfolio

#### Sanitation



15% of Brazilian population does not have access to safe drinking water 42% do not have access to sewage collection<sup>1</sup>

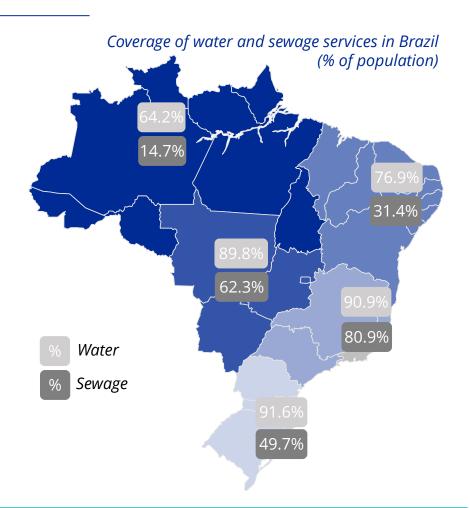


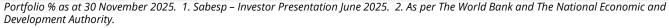
38% of water is lost in Brazil's distribution network - due to the lack of public investment over the last 15 years of only 0.7% of Brazilian GDP<sup>1</sup>



Only c.48% of the Philippine population receive safely managed water. PHP1.1trn (USD19bn) investment planned to provide universal access to water and sanitation by 2030<sup>2</sup>





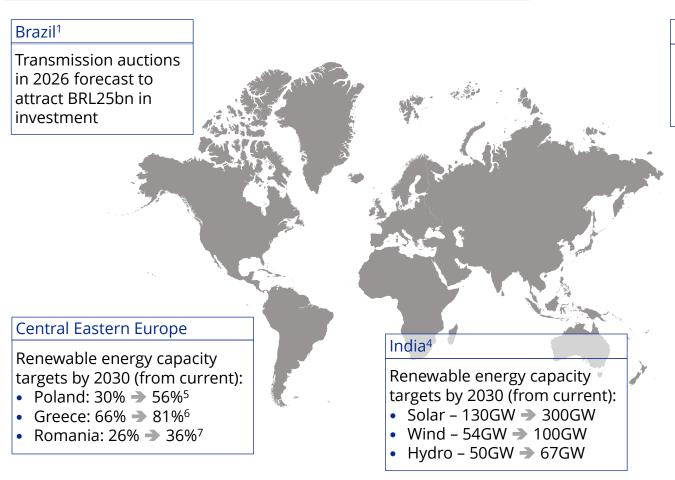




# **Energy Growth and Transition**

24.2% of portfolio

### Power Demand – Generation, Distribution and Transmission



#### China<sup>2</sup>

- Carbon neutrality by 2060
- Renewables to be 80% of consumption mix

#### Vietnam<sup>3</sup>

To double electricity & transmission capacity over 2021-2030

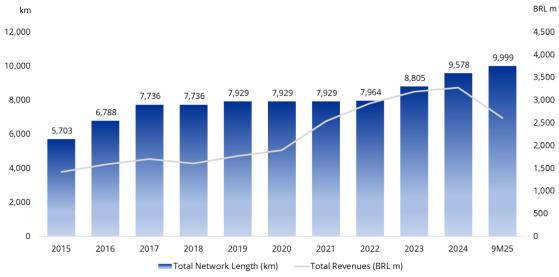


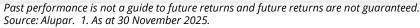
## Alupar



### Overview

- Builds, owns and operates transmission line and renewable assets in Brazil, Peru and Colombia
- Operates 44 transmission lines totalling 9,999km and owns an 798MW renewables portfolio
- Listed on the Brazilian Stock Exchange
- Market Cap USD 2.2bn1

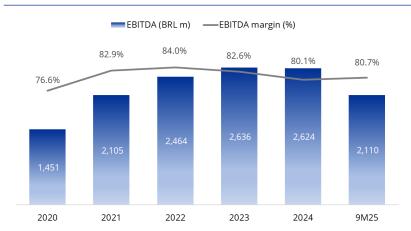






# Alupar (cont'd)

### Financials<sup>1</sup>



### Share Price Performance<sup>2</sup>



### Reason For Investment

- Long-term transmission concessions with secure regulated annual revenues and an attractive portfolio of renewables
- A best-in-class operator and a management team with strong record in capital allocation
- Disciplined strategy of acquiring new transmission assets and growing the renewables pipeline at attractive levels of return



Past performance is not a guide to future returns and future returns are not guaranteed.

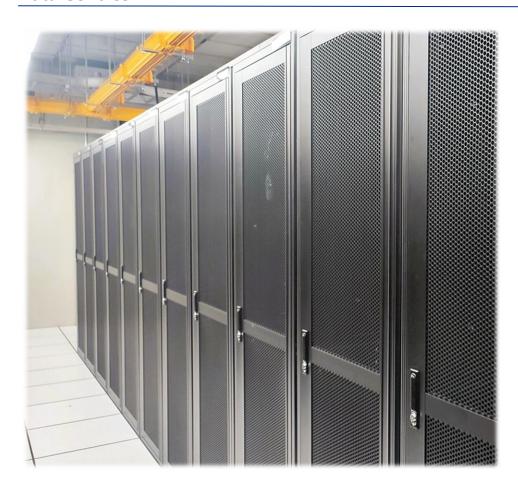
1. Source: ICM 2. Source: Factset.



# Digital Infrastructure

## 23.5% of portfolio

#### **Data Centres**





Opportunities driven by the explosion in Al adoption and cloud migration



New data centres providing higher compute density, greater cooling efficiency and increased focus on the use of renewable energy



Technology companies and other corporates are signing new long-term recurring revenue contracts for their future needs



Data centres show strong operational leverage as utilisation increases



China's data centres IT capacity forecast to reach 105GW by 2030 (from 20GW in 2024)<sup>1</sup>

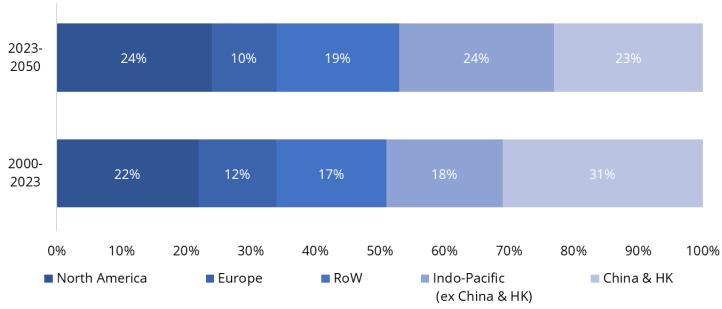


## Global Trade

14.8% of portfolio

### **Global Trade**

### Share of Global Growth<sup>1</sup>





The global economy is expected to be 3x larger in 2050 with significant regional variations<sup>1</sup>



Global trade continues to be dominated by four regions but with fast-moving new opportunities in smaller emerging markets

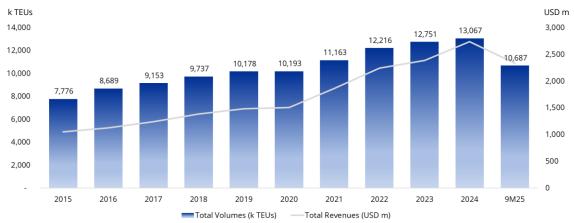


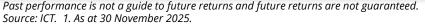
## International Container Terminal Services (ICT)



### Overview

- Acquires, develops, manages and operates small to medium sized container ports and terminals globally
- Operates 33 terminals across 19 countries, primarily origin and destination ports
- Quality global port operator focused on driving long-term growth
- Listed on the Philippine Stock Exchange
- Market Cap USD 18.7bn<sup>1</sup>







## ICT (cont'd)

### Financials<sup>1</sup>





### Reason For Investment

- Long-term concession agreements capturing economic growth of emerging markets, driven by the increasing consumption of a growing middle class
- Unique strategy focused on acquiring underperforming ports with scope for operational improvements
- Strong management team



Past performance is not a guide to future returns and future returns are not guaranteed.

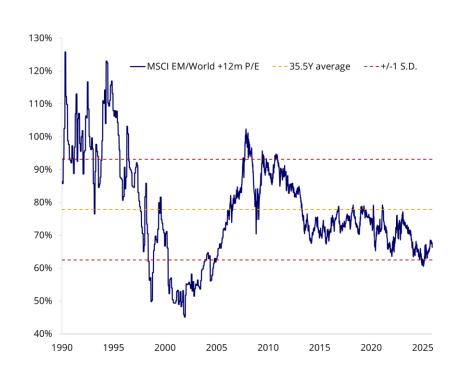
1. Source: ICM. 2. Source: Factset.



# **Emerging Markets Attractively Valued**

## 12-month Consensus P/E

## Dividend Yield





UEM currently trades on a 10.8% discount with a 3.5% dividend yield<sup>3</sup>



## Differentiated Absolute Return Portfolio

## Unique, actively managed, benchmark agonistic portfolio

#### **UEM Portfolio**

## MSCI Emerging Markets Index

Sector	% in UEM's portfolio
Electricity	23.4%
Water and Waste	20.4%
Data Services and Digital Infrastructure	13.5%
Ports	9.4%
Logistics	6.2%
Telecommunications	5.9%
Airports	5.8%
Infrastructure Investment Funds	5.7%
Road and Rail	4.7%
Other	3.2%
Renewables	1.7%)
Gas	0.1%)

Sector	% in MSCI EM Index	Sector in UEM
ІТ	26.8%	✓
Financials	22.5%	×
Consumer Discretionary	12.1%	×
Communication Services	9.7%	✓
Industrials	7.0%	✓
Materials	6.8%	×
Energy	4.0%	✓
Consumer Staples	3.9%	×
Health Care	3.4%	✓
Utilities	2.4%	✓
Real Estate	1.4%	×

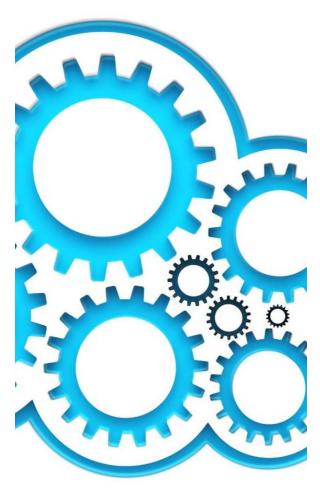
Geographical

Country	% in UEM's portfolio
Brazil	24.4%
China (including Hong Kong)	8.6%
India	8.0%
Vietnam	7.2%
South Korea	2.9%
Other	48.9%

Country	% in MSCI EM Index	UEM (under) or overweight	
China	28.8%	(20.2%)	
Taiwan	20.0%	(19.2%)	
India	15.8%	(7.8%)	
South Korea	12.2%	(9.3%)	
Brazil	4.6%	19.8%	
Other	18.6%	-	



## **UEM's Resilient Portfolio**



### **Essential Assets**

Assets are the backbone of economic growth in many emerging markets

Crucial for today's need and tomorrow's innovation

## **Strong Market Position**

Given the nature of investments, majority have a monopolistic nature or strong market position

→ Ability to influence prices and provide a durable revenue stream

## Sustainable Cash Flows

Assets typically have quality, predictable and stable cash flows that can be underpinned by concession contracts

→ Resilient across economic cycles

## Strong Management Teams

Majority of assets run by strong management teams – a crucial driver of performance



# Strong Operational Performance – Top 10 Companies

	Market Cap	Growth 5 yrs (	CAGR (20-24)	Key KPI		Valuation	Dividend	
	USD (bn)	Revenues	EBITDA	Unit	2024	5 yrs CAGR (20-24)	EV/EBITDA FY1	Yield
ORIZ N	1.2	21.0%	34.2%	Waste volumes (tons m)	8.7	13.7%	14.0x	-
International Container Terminal Services, Inc.	18.7	13.1%	16.5%	Containers (TEU m)	13.1	5.1%	11.9x	2.9%
sabesp	18.1	9.5%	12.9%	Water volumes (mcm)	4,316	2.9%	8.4x	2.6%
<b>Indi</b> Grid	1.6	21.6%	32.5%	Transmission lines (km)	9,060	9.3%	11.7x	9.1%
Alupar	2.2	13.1%	16.1%	Transmission lines (km)	9,578	3.9%	7.2x	4.4%
MANILA WATER	1.7	11.0%	15.2%	Water volumes (mcm)	649	1.9%	7.0x	4.5%
<b>FPI</b> .	6.3	17.8%	17.8%				9.7x	2.2%
KINX -	0.3	16.5%	7.6%				9.5x	0.6%
AXIA ENERGIA	27.3	6.2%	12.3%	Energy sold (TWh)	142	0.2%	11.5x	6.0%
- InPost out of the box	5.9	54.7%	58.0%	Total parcels (m)	1,091	33.6%	7.2x	-
Average	8.3	18.4%	22.3%					



# **UEM's Unique and Compelling Investment Case**

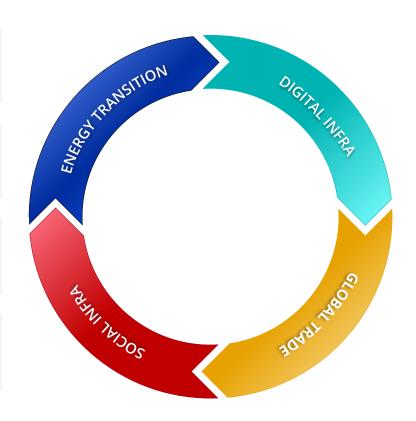
### **Portfolio**

Cash generative operational assets

Compelling investee company valuations

Resilience through economic cycles

Differentiated from the MSCI EM Index



#### Performance

Long-term outperformance vs MSCLEM Index

Covered and growing dividend, paid quarterly

High active share and consistently low beta

Specialised investment team

Annualised total return of 9.4% over 20 years with a 3.5% dividend yield1





# **UEM Top Twenty**

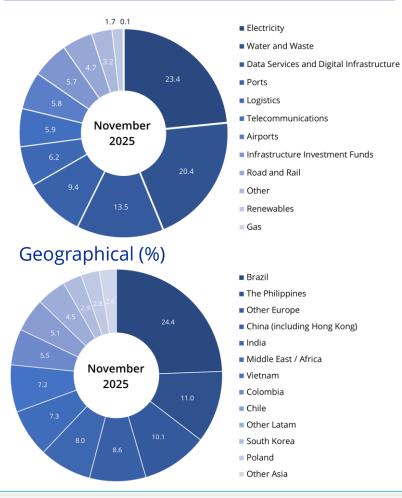
## Diversified portfolio

Company	Country	Sector	Megatrend	% of UEM
1 Orizon Valorizacao de Residuos S.A.		Water & Waste	Social Infra	7.2%
2 International Container Terminal Services, Inc. (ICT)		Ports	Global Trade	5.5%
3 Cia de Saneamento Basico do Estado de Sao Paulo (Sabesp)		Water & Waste	Social Infra	5.4%
4 IndiGrid Infrastructure Trust	•	Electricity	Growth and Transition	4.3%
5 Alupar Investimento S.A.		Electricity	Growth and Transition	4.1%
6 Manila Water Company, Inc		Water & Waste	Social Infra	3.9%
7 FPT Corporation	*	Data Services & Digital Infrastructure	Digital Infra	3.3%
8 Korean Internet Neutral Exchange Inc. (KINX)	<b>**</b>	Data Services & Digital Infrastructure	Digital Infra	2.9%
9 Axia Energia (formerly Eletrobras)		Electricity	Growth and Transition	2.5%
10 VinaCapital Vietnam Opportunity Fund Ltd	*	Investment Funds	Social Infra	2.4%
11 InPost S.A.		Logistics	Digital Infra	2.1%
12 Colbun	*	Electricity	Growth and Transition	2.0%
13 Grupo Aeroportuario del Pacifico (GAP)	<b>●</b>	Airports	Social Infra	2.0%
14 Corporacion Financiera Colombiana		Infrastructure Investment Funds	Social Infra	2.0%
15 Interconexion Electrica S.A.		Electricity	Growth and Transition	1.9%
16 Societe Nationale des Telecommunications du Senegal (Sonatel)	*	Telecommunications	Digital Infra	1.9%
17 Piraeus Port Authority		Ports	Global Trade	1.8%
18 Anhui Expressway	*)	Road & Rail	Social Infra	1.7%
19 NHPC Limited	•	Electricity	Growth and Transition	1.7%
20 Copel		Electricity	© Energy Growth and Transition	1.7%



## Portfolio Construction

## Sector (%)



### Portfolio Construction

# Number of holdings

 Approximately 70 holdings – top 30 is 74.3% of portfolio<sup>1</sup>

## Asset type

 Primarily equity, but unrestricted and can invest in bonds, convertibles and other types of securities

## Position size<sup>2</sup>

- No single investment to exceed 10.0% of gross assets
- Country exposure limited to 35.0% of gross assets

#### Turnover

- Typically c.25.0% of gross assets per annum
- FY25 invested £128.4m and realised £121.5m

## Gearing

- Not to exceed 25.0% of gross assets
- Gearing is 2.9%<sup>1</sup>

# Unquoted investments

- Total unlisted not to exceed 10.0% of gross assets at the time of investment
- 1.4% of investments<sup>1</sup>

Past performance is not a guide to future returns and future returns are not guaranteed.

1. As at 30 November 2025. 2. Internal UEM limit – per prospectus - single company not to exceed 20.0% of gross assets at time of investment and single country not to exceed 50.0% of gross assets at time of investment.

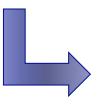


# Investment Approach

## Detailed analysis generates a high conviction, benchmark agnostic portfolio

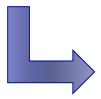
#### **Idea Generation**

- Continuous review of target markets, sectors and company news to identify new investments
- Analysis of political and macroeconomic factors across EM
- Regular travel to assess potential and current investments



#### **Investment Analysis**

- Fundamental analysis and financial forecasting of opportunities
- Active engagement with management, including site visits
- Integration of our internally developed ESG framework



#### **Portfolio Construction**

- Competition for inclusion
- Trade timing and allocation
- Portfolio monitoring and review

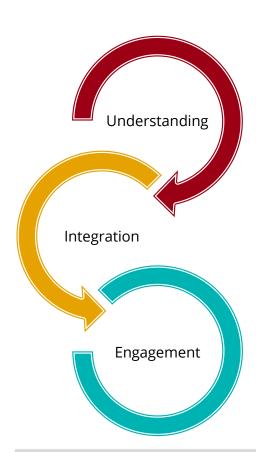
Closed-ended fund structure enables long-term investment approach



# **ESG Investment Approach**

### **ESG** approach

### % of UEM's top 30 disclosing ESG factors1



**In-depth analysis** of the key issues that face potential and current holdings, as well as a **deep understanding** of the industry in which they operate

Incorporate the output of the 'Understanding' component detailed above into the full company analysis to ensure a **clear and complete picture** of the investment opportunity is obtained

Engage with investee companies on the key issues on a regular basis, both virtually and on location, where possible, to discuss and identify any gaps in their ESG policy to further develop and improve their ESG disclosure and implementation

87%

Have an active carbon management plan

83%

Conducted a climate risk assessment

90%

Published a sustainability report

97%

With a policy centred around diversity, equality and inclusion 70%

Disclose an emissions reduction target

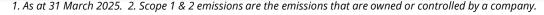
90%

Report scope 1 & 2 emissions<sup>2</sup>

Signatory of:



ESG forms part of the integrated research analysis, decision-making and ongoing monitoring





## **ICM Investment Team**

## Dedicated investment team with over 100 years of experience



Charles Jillings Joint Portfolio Manager CEO, ICM



Jacqueline Broers Joint Portfolio Manager Transportation & Utilities



Mark Lebbell Senior Analyst



Stuart Briscoe Senior Analyst



Eduardo Greca Head of Latam



George Velikov Head of EMEA



Analyst



Gillian Zhao Analyst



onrado Freit. Analyst



Saif Alsadi Analyst

Supported by ICM resources operating in more than 10 locations globally with over 20 specialists including country and sector experts and over 80 staff



## **Fund Facts**

#### **UEM**

- Fund size as at 30 November 2025 £552.3m
- Trading on the Main Market of the London Stock Exchange. Constituent of the FTSE 250 Index
- Ordinary shares in issue as at 30 November 2025 178.3m

## Management Fee

1.0% of NAV up to and including £500m; 0.9% of NAV exceeding £500m up to and including £750m;
 0.85% of NAV exceeding £750m up to and including £1,000m; and 0.75% of NAV exceeding £1,000m

### **Ongoing Charges**

- 1.5% as at 30 September 2025
- No performance fee

### Portfolio Managers

- AIFM, Joint Portfolio Manager and Secretary: ICM Investment Management Limited
- Joint Portfolio Manager: ICM Limited

#### Advisors

- Administrator and Custodian: JPMorgan Chase Bank N.A. London Branch
- Brokers: Shore Capital and Corporate Limited, Barclays Bank PLC, RMS Partners
- Lawyers: Norton Rose Fulbright LLP
- Public Relations: Montfort Communications Limited
- Banker: Barclays Bank PLC

