

**FUND LAUNCHED** 

FUNDS UNDER

2005 £

NET ASSET VALUE PER SHARE

358.7%



# Portfolio Insight: Grupo Aeroportuario del Centro Norte

February 2023

Grupo Aeroportuario del Centro Norte ("OMA") is one of the three listed airport operators in Mexico that has a concession to operate, manage and develop thirteen international airports in central and northern Mexico. In 2022, OMA handled 23.2 million passengers, marginally up from its pre-covid-19 levels illustrating how strong passenger recovery has been.

### **OMA Airport Locations**



Source: OMA website, 21 January, 2023

OMA's 50 year concession which ends in 2048 includes Monterrey International Airport ("MIA"), located in Mexico's second largest business and industrial centre<sup>(1)</sup>, and contributes to around 47% of total traffic<sup>(1)</sup>. Monterrey is home to several large manufacturing companies within Mexico, so is well placed to benefit from the nearshoring trend that is currently being witnessed globally as a result of the trade disruptions caused by Covid-19, as well as the geopolitical conflicts happening between the US and China as well as in



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Europe. Mexico's close proximity / geographical location to the US, its relatively cheap manufacturing costs, as well as being the US's second largest trading partner also ensures that it is well placed to capitalise on this nearshoring trend. The announcement of Tesla in December 2022, looking to potentially build a new "Gigafactory" with Mexico is an example of this nearshoring trend and could, along with the growth of other industrial companies in Mexico, help drive OMA's passenger numbers higher in the medium term.

Of the 23.3 million passengers handled by OMA in 2022, 88% are domestic and 12% are international with around 62% of passengers travelling for corporate purposes rather than visiting family and friends or for leisure. As corporate activity within Mexico increases due to the on-going recovery from Covid-19, as well as the impact of nearshoring, OMA again should be well placed to benefit given the profile of OMA's passengers.

Furthermore, the ongoing congestion being witnessed at the oversaturated Mexico City International Airport (AICM), which is 100% owned by the Mexican government, coupled with the government's poor efforts to de-bottleneck it by adding capacity to Mexico City's second recently constructed Felipe Angeles International Airport (AIFA), has benefitted OMA's main asset MIA. OMA has been able to attract direct flights as well as act as a hub for the northern region in Mexico. The additional capacity being offered by AIFA as well as at neighbouring Toluca airport could be perceived as a threat in the future, however for the time being the incremental capacity is helping ease connectivity.

OMA continues to report strong financial results. OMA's double digit top line revenue growth, and ability to generate a 70% plus EBITDA margin (ex during Covid-19), has resulted it very strong cash generation, ample to meet OMA's capital requirements. OMA is therefore able to offer not only reasonable growth but also an attractive dividend yield.

OMA currently has a market capitalisation of US\$3.7bn (at the end of January and is trading on EV/EBITDA of 9.8x, with a 5.0% yield. OMA is currently within UEM's top 20 and falls within a key investment sector (Airports) for UEM.

#### **Jacqueline Broers**

3 February, 2023

Source Data: ICM Limited.

[1] As per OMA's website https://ir.oma.aero/en, as at 31 December 2022

\*Total return is calculated based on undiluted Net Asset Value, plus dividends reinvested and adjusted for the exercise of warrants and subscription shares

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