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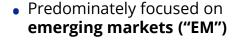
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Introduction to Utilico Emerging Markets Trust plc

UK closed-ended investment trust focused on global infrastructure megatrends in emerging markets

 Invests primarily in operational infrastructure and utilities assets benefiting from the long -term infrastructure megatrends





Relentless bottom-up investment approach

• Benchmark agnostic

 Long-term investment horizon

 ESG considerations incorporated



 Strong performance outperforming the MSCI EM Index over the last one, three and five years

Total return	1 month	3 months	1 year	3 years	5 years	Inception
NAV per share	(4.7%)	(6.4%)	5.3%	40.5%	28.4%	386.4%
MSCI EM Index	(3.4%)	(7.0%)	4.6%	-4.8%	13.6%	245.3%

Key fund information⁽¹⁾:

Total AuM: £512.0m

Market cap: £411.2m

Ticker: UEM



Unique Features of Utilico Emerging Markets Trust plc

Only UK listed fund focused on global infrastructure megatrends in emerging markets

Unique exposure to EM megatrends

- ✓ Key EM megatrends provide attractive and resilient investment opportunities
- Uniquely dedicated to emerging markets utilities and infrastructure assets

Real assets driving compelling returns

- ✓ Underlying exposure to **operational infrastructure assets** typically offering attractive growth and yields and currently at compelling valuations
- ✓ Long-term cash flows often underpinned by established regulatory frameworks providing **predictable**, **sustainable** and **growing income**

Experienced management

- ✓ Dedicated **active investment team** since inception in 2005
- ✓ Long track record of successfully investing in a highly specialist asset class
- ✓ Bottom up, benchmark agnostic, ESG considerations incorporated in the investment process

Strong performance

- ✓ 9.0% annualised total return over 18 years with a 4.1% dividend yield⁽¹⁾
- ✓ Outperformed MSCI EM Index over the last one, three, five years and since inception⁽¹⁾
- ✓ Lower volatility to EM with consistently low beta⁽²⁾ and an active share of over 98%⁽³⁾

A differentiated investment trust offering attractive long-term returns



Continued Strong Performance in 1H24

Highlights of results for the six months to 30 September 2023

NAV TOTAL RETURN
PER SHARE

NAV PER SHARE

GROSS ASSETS OF

6.0%

(31 March 2023: 2.1%)

261.58p

(31 March 2023: 250.91p)

£529.2m

(31 March 2023: 542.5m)

ANNUAL COMPOUND
NAV TOTAL RETURN

9.4%

(31 March 2023: 9.3%)

REVENUE EARNINGS
PER SHARE

5.95p

(30 September 2022: 6.83p)

DIVIDENDS PER SHARE

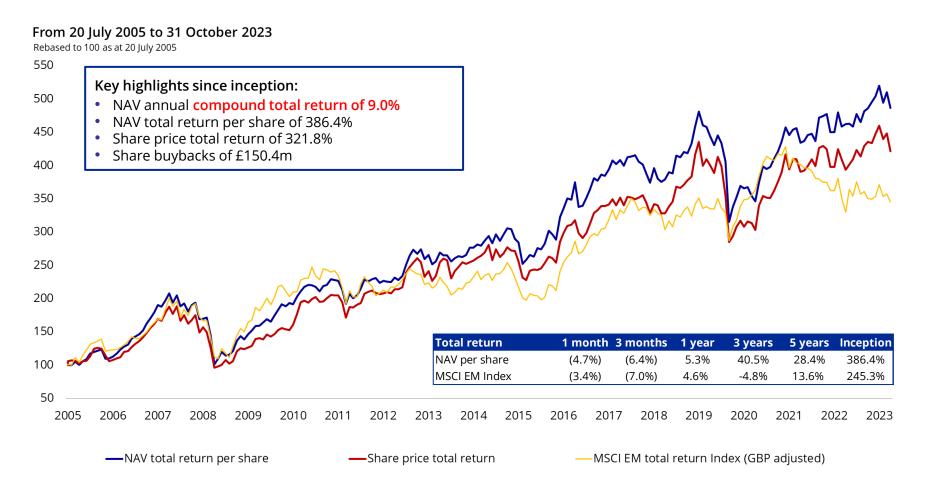
4.30p

(30 September 2022: 4.15p)



Strong Historic NAV and Share Price Performance⁽¹⁾

Strong performance since inception with annualised total return of 9.0%

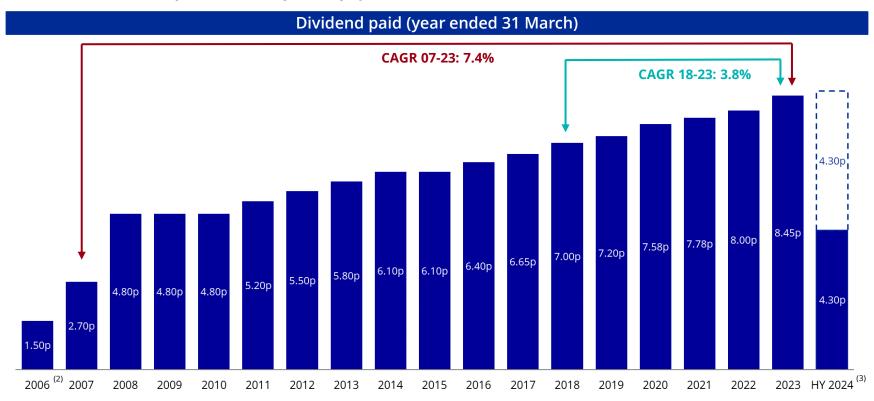




Attractive Dividend Growth

Dividend has continued to grow since inception

- Dividend per share has continued to grow, increasing from 1.50p to 8.45p
- Dividend remains fully covered and paid quarterly
- UEM offers an attractive dividend yield of 4.1%⁽¹⁾ above sector peers
- Over 80% of UEM's portfolio companies pay a dividend



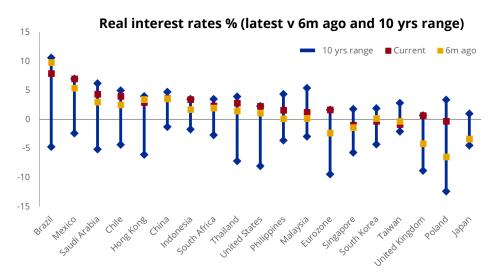


Macro Update

Global economy has resisted recession, but a high degree of uncertainty remains

2023 so far

- US growth despite moderating has remained resilient
- China's post reopening recovery has been disappointing but showing signs of stabilisation
- The impacts of tighter fiscal policy are now beginning to bite



Outlook for 2024

- Developed market growth to slow as the labour market remains tight and inflation lingers, albeit signs of weakening
- Weaker demand should moderate inflation (barring an energy shock) but Central Banks to remain vigilant
- Geopolitics tensions to remain elevated
- Emerging markets to continue their resilience, but with regional fragmentation. Expect the EM-DM growth differential to continue widening helped by a weaker USD
- Key elections with US, Mexico and India

Despite macro volatility and geopolitical uncertainty, infra megatrends will remain



Resilient Portfolio in the Current Macro and Geopolitical Environment

UEM's investments offer protection

Inflation

- A number of UEM's investee companies have concession contracts linked to inflation
- Given monopolistic nature or strong market position of majority of investments, able to pass through price increases

Interest Rates

- Average net debt / EBITDA within the portfolio of 2.0x⁽¹⁾, enabling companies to cope in a higher rate environment
- Limited FX risk with the majority of debt matching income streams

Energy Prices

- Energy generation assets benefiting from current volatile fuel prices
- Number of investee companies are able to pass through fuel price increases

Geopolitical Tensions

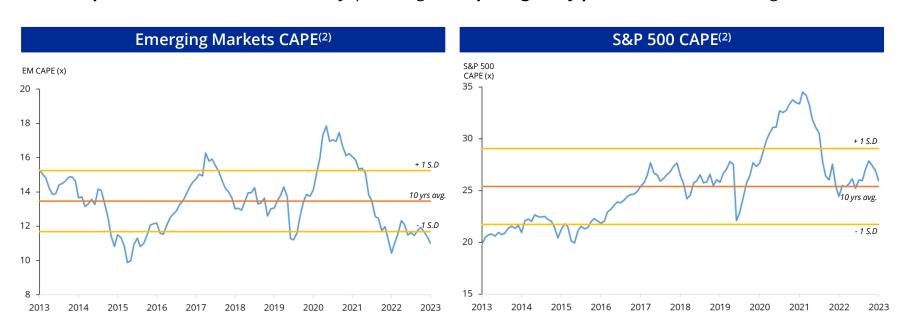
- Increasingly multi-polar world and the reshaping of the competitive environment providing new investment opportunities
- More diverse supply chains benefiting well located assets in the portfolio



Valuations at Multi-year Lows

UEM's portfolio continues to be attractively valued

- EM valuations continue to be low in absolute and relative terms
- EM equities are trading on 11.1x cyclically adjusted P/E ratio compared to the 10 years' average of 13.1x
- US equities trade on multiple of 26.0.x, higher than the average of 25.4x over the last 10 years' average
- UEM is currently on a **16.2% discount**⁽¹⁾, despite **sector leading performance**, a **dividend yield higher than sector peers** at 4.1%⁽¹⁾ and **low volatility**, providing a **compelling entry point** for new and existing investors

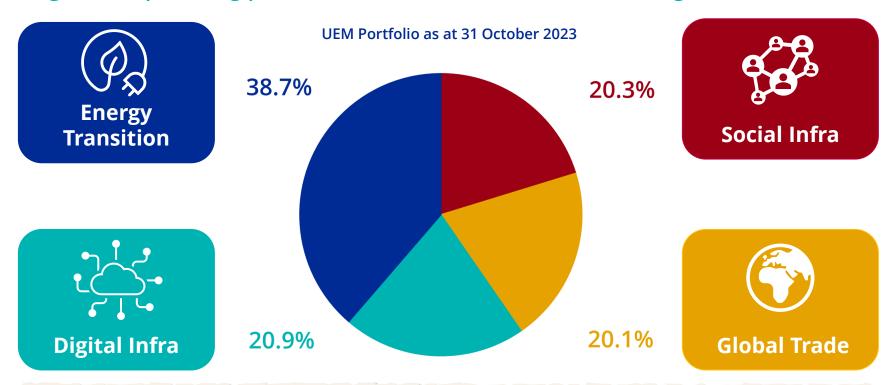


UEM's portfolio is attractively valued at 12.4x P/E



UEM focused on the Infra Megatrends

Megatrends providing potential for sustainable and defendable growth



"A megatrend is a long-term change that affects governments, societies and economies permanently over a long period of time. Megatrends drive other trends in financial markets in terms of sales, growth and innovation."

Reference.com

Returns supported by investments in sectors benefitting from long-term megatrends



Differentiated Emerging Market Infrastructure Portfolio

Actively managed portfolio, offering a unique and diverse investment opportunity

UEM Portfolio MSCI Emerging Markets Index % in MSCI EM % in UEM's **Sector in UEM** portfolio Index Sector Sector Electricity 21.5% Financials 22.5% × Ports and Logistics 18.1% 20.6% 11.9% Consumer Discretionary 13.6% Renewables Data Services and Digital Infrastructure Communication Services 9.4% 7.5% 7.8% Gas Materials Water and Waste 6.9% Industrials 6.4% Consumer Staples 6.2% Telecommunications 6.1% Energy 5.3% Airports 4.7% Health Care 3.9% Road and Rail 4.3% Infrastructure Investment Funds 4.2% Utilities 2.6% Real Estate 1.7% 3.5%

Geographical Split

Sector Split

Country	% in UEM's portfolio	Country	% in MSCI EM Index	UEM (under) or overweight
Brazil	23.5%)	China	29.9%	(17.4%)
China (including Hong Kong)	12.5%	Taiwan	15.1%	×
India	11.1%	India	15.9%	(4.8%)
Vietnam	7.7%	South Korea	11.8%	(8.8%)
South Korea	3.0%	Brazil	5.4%	18.1%
Other	42.2%	Other	21.9%	-

"An attractive alternative way to gain exposure to the economic growth of emerging markets via the more resilient, less volatile, return profile of infrastructure and utility-related investments."

UEM Investor Feedback

Bottom-up, benchmark agonistic, with an active share of over 98%



Energy Transition



Case Study: Alupar S.A.

Alupar

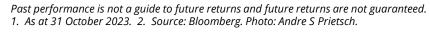
Description

- Brazil-focused electricity transmission and renewables company
- 7,139km transmission lines, 699MW renewables
- Listed on the Brazilian Stock Exchange
- Market cap USD 1.8bn⁽¹⁾





Share price performance⁽²⁾ (BRL) Share price CAGR: 9.9% 33 31 29 27 25 23 21 19 17 15 Oct 18 Apr 19 Oct 19 Apr 20 Oct 20 Apr 21 Oct 21 Apr 22 Oct 22 Apr 23 Oct 23

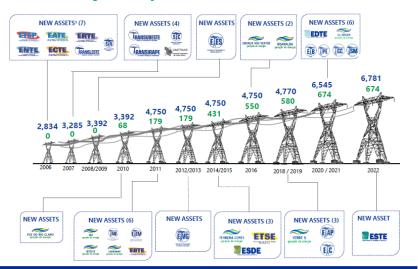




Energy Transition



Case Study: Alupar S.A. (cont'd)



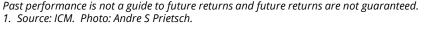
Xey financials⁽¹⁾ EBITDA (BRL m) —EBITDA margin (%) 82.9% 84.0% 77.5% 76.6% 70.3% 2,464 1,243 1,246 1,451 2,105 2,105 2,464 1,353

Alupar



Why we are investors

- 30-year transmission concessions with full inflation protection
- Significant growth opportunity as Brazil upgrades its transmission grid
- Strong management team with excellent capital discipline and project execution capabilities
- Focus on ROE and shareholder alignment for value creation and dividends





Digital Infra



Case Study: Korean Internet Neutral Exchange (KINX)



Description

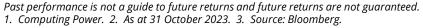
- KINX operates Korea's only carrier-neutral interconnection data centre and provides internet data centre, cloud and connectivity services
- New 10MW⁽¹⁾ freehold data centre in Gwacheon (near Seoul) under construction and due to open in 2024
- Listed on the Korea Exchange
- Market cap USD 0.3 bn⁽²⁾





Share price performance⁽³⁾ (KRW)







Digital Infra



Case Study: KINX (cont'd)









Why we are investors

- KINX plays a unique and key role in Korea's internet infrastructure with its neutral internet exchange
- Strong demand for high quality data centre services in South Korea driving profitable growth
- New data centre provides strong growth potential from mid-2024 onwards
- Valuation at a discount relative to regional peers



Global Trade

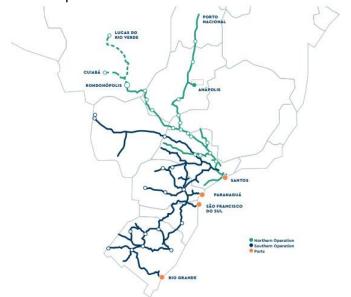


Case study: Rumo S.A.

rumo

Description

- Rumo offers logistics services for rail transportation
- Its rail network consists of five concessions with approximately 13,500 km of lines, 1,200 locomotives and 33,000 wagons, as well as distribution centres and storage facilities
- Listed on the Brazilian Stock Exchange
- Market cap USD 8.4bn⁽¹⁾





Share price performance⁽²⁾ (BRL)



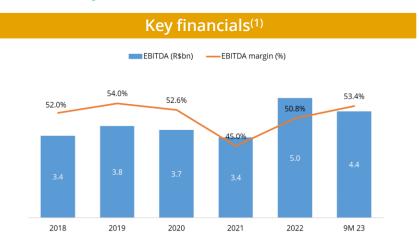


Global Trade



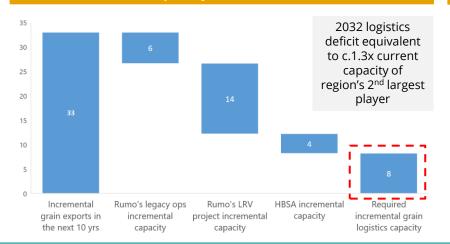
Case study: Rumo S.A. (cont'd)

rumo



Grain capacity in Mato Grosso⁽²⁾

Why we are investors



- Rumo services Mato Grosso state in Brazil that produces 10.9% of world's soy production and 3.7% of corn
- Mato Grosso was oversupplied logistically to now being undersupplied – resulting in Rumo now having pricing power
- Mato Grosso will only use 43% of the available farming area by 2033 and 67% by 2043, resulting in grain exports growing at a 3.7% CAGR in next 10 years
- Management able to utilise take or pay contracts



Social Infra



Case study: Cia Saneamento Basico do Estado de Sao Paulo (Sabesp)



Description

- Provides water supply and sewage services in the state of Sao Paulo, serving over 28m people
- One of the world's largest sanitation companies in terms of population served, responsible for over 30% of the investment in basic sanitation in Brazil
- Listed on the Brazilian Stock Exchange (B3)
- Market cap USD 7.9bn⁽¹⁾



Geographical footprint



Share price performance⁽²⁾ (BRL)





Social Infra



Case study: Sabesp (cont'd)









Why we are investors

- Defensively positioned entity in the most developed state in Brazil, with robust regulatory regime
- Ongoing turnaround process led by a strong new leadership, which is driving margin expansion
- Advanced discussions are underway for the company privatization in the first half of 2024
- Potential enhancements to the regulatory framework



UEM's Unique and Attractive Investment Case

Actively managed infrastructure megatrends investment trust focused on EM

Portfolio

Emerging market infra megatrends

Performance

Cash generative operational assets

Compelling investee company valuations

Resilience through economic cycles

Differentiated from the MSCI EM Index



Long term outperformance vs MSCI EM Index

Covered and growing dividend, paid quarterly

High active share and consistently low beta

Specialised investment team

Annualised total return of 9.0% over 18 years with a 4.1% dividend yield(1)



Appendix



Megatrends Driving Upside in Emerging Markets

Infrastructure related investments are the key drivers of global 'megatrends'



Energy Transition Lower or net zero emissions targets to combat climate change requires **decarbonisation of energy matrix**

Geopolitical concerns driving energy security higher up the agenda, look to cut reliance on imported oil/gas

Huge investment in wind/solar assets and supporting grid and battery storage infrastructure across EM

Displacement of dirty coal-and oil-fired assets with cleaner and more flexible gas-fired facilities



Social Infra Most emerging market countries lack adequate essential social infrastructure

The **growth of the middle class** demanding better quality services and infrastructure

Rapid urbanisation is driving the need for huge investments in infrastructure, transportation, communication and internet services, creating exciting opportunities for portfolio companies



Global Trade Emerging market economies **offer strong domestically driven growth** as well as a growing share of world exports driving international trade

The increasingly multi-polar world and the reshaping of the competitive environment will provide EM countries with new opportunities

As a result of Covid-19 and recent geopolitical pressures, there has been an increase in **nearshoring** and the need to **diversify supply chains**



Digital Infra Data drives innovation, enables personalisation and enhances decision-making driving social and commercial returns

Technology allowing EM companies to market and deliver goods and services to a potentially **global customer base**

New innovative and disruptive applications developed in EM driving new business models and efficiencies



Energy Transition



Electrification, decarbonisation and the shift to renewables

Megatrend drivers

- Lower or net zero emissions targets to combat climate change requires decarbonisation of energy matrix
- Geopolitical concerns driving energy security higher up the agenda, look to cut reliance on imported oil/gas
- Huge investment in wind/solar assets and supporting grid and battery storage infrastructure across EM
- Displacement of dirty coal- and oil-fired assets with cleaner and more flexible gas-fired facilities

Portfolio investments



















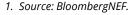




KUNLUN ENERGY COMPANY LIMITED

Renewables displacing fossil fuels Primary energy consumption by fuel, net zero scenario⁽¹⁾ 200k 160k Petajoules 408 2000 2010 2020 2030 2040 2050 —Coal —Gas —Oil —Bioenergy —Other renewables —Nuclear —Solar —Wind







Energy Transition



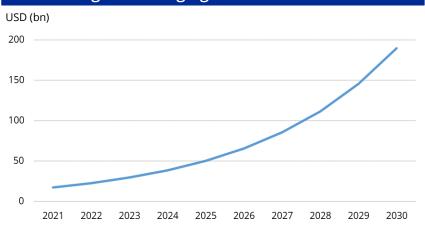
Case Study: Petalite

petalite

Description

- Next generation electric vehicle charging technology company based in the UK
- Developed and patented revolutionary SDC (Sinusoidal Direct Current) charging technology
- Unlisted company in which UEM were early investors with small initial funding
- Latest funding round (June 2022) resulted in material uplift to valuation

Annual global charging infrastructure market(1)





Why we are investors

- Significant investment in charging infrastructure is needed to support the take-up of EVs
- Petalite's unique technology could emerge as a leader in this fast-growing field
- Strong track record winning seven UK Government Innovation (UKRI) grants
- Strategic investment in 2022 from AM Impact Partners to lead commercialisation





Digital Infra

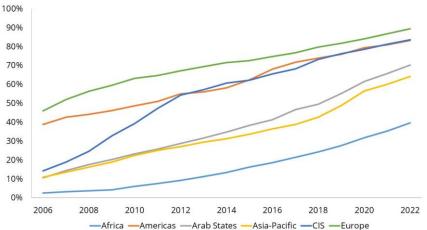


Transformational integration of digital technologies across society

Megatrend drivers

- Data drives innovation, enables personalisation and enhances decision-making driving social and commercial returns
- Technology allowing EM companies to market and deliver goods and services to a potentially global customer base
- New innovative and disruptive applications developed in EM driving new business models and efficiencies

% of individuals using the internet(1)



Portfolio investments

















Global Trade



Growth in global trade providing opportunities in transportation and logistics

Megatrend drivers

- EM economies offer strong domestically driven growth as well as a growing share of world exports driving international trade
- The increasingly multi-polar world and the reshaping of the competitive environment will provide EM countries with new opportunities
- As a result of Covid-19 and recent geopolitical pressures, there has been an increase in **nearshoring** and the need to **diversify supply chains**

EM's share of global GDP(1) 70% Developed markets (G7) 65% Emerging markets (E7) 60% 50% 46% 41% 38% 40% 40% 36% 33% 30% 28% 20% 10% 2000 2010 2020 2030 2040 2050

Portfolio investments

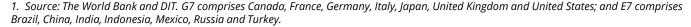














Social Infra



Increasing demand for infrastructure assets driven by societal changes

Megatrend drivers

- Most emerging market countries lack adequate essential social infrastructure
- The growth of the middle class demanding better quality services and infrastructure
- Rapid urbanisation is driving the need for huge investments in infrastructure, transportation, communication and internet services, creating exciting opportunities for portfolio companies

Portfolio investments

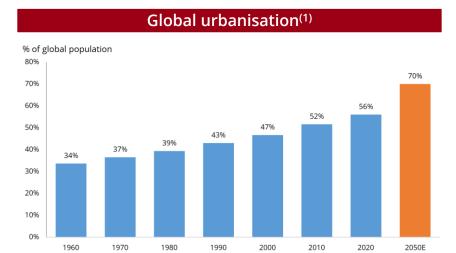


















Investment Approach

Detailed analysis generates a high conviction, benchmark agnostic portfolio

UEM Portfolio

Portfolio Construction

- Competition for inclusion
- Trade timing and allocation
- Portfolio monitoring and review

Investment Analysis

- Fundamental analysis and financial forecasting of investment opportunity
- Active engagement with management and site visits
- Integration of internally-developed ESG framework

Idea Generation

- Continuous review of target markets, sectors and company specific news to identify new potential investments
- Analysis of political and macroeconomic factors affecting EM countries
 - Frequent travel to assess potential and current investments

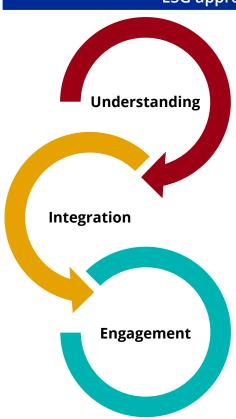
Closed-ended fund structure enables long-term investment approach



ESG Investment Approach

UEM has an embedded ESG into the investment framework

ESG approach



In-depth analysis of the key issues that face potential and current holdings, as well as a **deep understanding** of the industry in which they operate

Incorporate the output of the 'Understanding' component detailed above into the full company analysis to ensure a **clear and complete picture** of the investment opportunity is obtained

Engage with investee companies on the key issues on a regular basis, both virtually and on location, where possible, to discuss and identify any gaps in their ESG policy to further develop and improve their ESG disclosure and implementation

% of UEM's top 30 disclosing ESG factors

57%

conducted a climate risk assessment

75%

Have an active carbon management plan in place

71%

publish a sustainability report



82%

With a policy centred around diversity, equality and inclusion 64%

Report scope
1 & 2 emissions⁽¹⁾

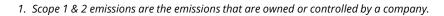
Disclose an emissions reduction target

46%

Signatory of:

PRII Principles for Responsible Investment

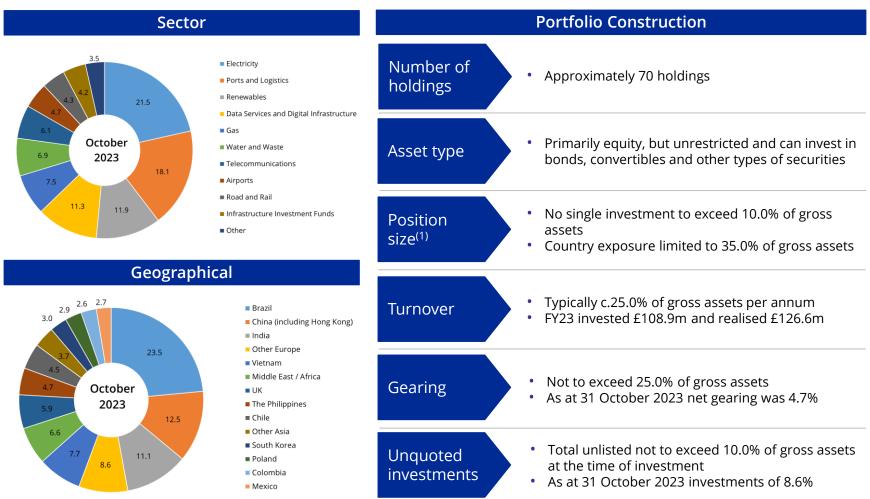
ESG forms part of the integrated research analysis, decision-making and ongoing monitoring





Portfolio Construction

Risk mitigation through sector and geographical diversification



^{1.} Internal UEM limit – per prospectus - single company not to exceed 20.0% of gross assets at time of investment and single country not to exceed 50.0% of gross assets at time of investment.



UEM Top Twenty as at 31 October 2023

Diversified portfolio

Company	Country	Sector	Megatrend	% of UEM
1 Petalite Limited		Renewables	Energy Transition	4.8%
2 International Container Terminal Services, Inc. (ICT)		Ports and Logistics	Global Trade	4.7%
3 Alupar Investimento S.A.	♦	Electricity	Energy Transition	4.4%
4 Orizon Valorizacao de Residuos S.A.	♦	Water and Waste	Social Infra	3.7%
5 Gujarat State Petronet Limited	9	Gas	Energy Transition	3.4%
6 Power Grid Corporation of India Limited	⊛	Electricity	Energy Transition	3.0%
7 FPT Corporation	*	Data Services and Digital Infrastructure	Digital Infra	3.0%
8 India Grid Trust	0	Electricity	Energy Transition	2.9%
9 Korean Internet Neutral Exchange Inc. (KINX)	***	Data Services and Digital Infrastructure	Digital Infra	2.7%
10 Engie Energia Chile S.A.	*	Electricity	Energy Transition	2.6%
11 Rumo S.A.	♦	Road and Rail	Global Trade	2.6%
12 VinaCapital Vietnam Opportunity Fund Ltd	*[:	Investment Funds	Social Infra	2.5%
13 Umeme Limited	0	Electricity	Social Infra	2.4%
14 Citic Telecom International Holdings Limited	*	Telecommunications	Digital Infra	2.3%
15 Santos Brasil Participacoes S.A.		Ports and Logistics	Global Trade	2.1%
16 Centrais Eletricas Brasileiras S.A. (Eletrobras)	♦	Electricity	Energy Transition	2.0%
17 KunLun Energy Company	*)	Gas	Energy Transition	2.0%
18 InPost S.A.		Ports and Logistics	Digital Infra	2.0%
19 TTS Transport Trade Services		Ports and Logistics	Global Trade	1.9%
20 Aguas Andinas S.A.	*	Water and Waste	Social Infra	1.9%



ICM Investment Team

Dedicated investment team with over 100 years of experience



Charles Jillings Investment Manager CEO, ICM



Jacqueline Broers
Deputy Portfolio Manager
Transportation



Jonathan Groocock Deputy Portfolio Manager Utilities



Mark Lebbell Senior Analyst Digital Infrastructure



Eduardo Greca Investment Strategist Latam



George Velikov Investment Strategist Eastern Europe



Henry Beck Analyst



Gillian Zhao Analyst China Specialist

Supported by ICM resources operating in more than 10 locations globally with over 20 specialists including country and sector experts and over 80 staff



Fund Facts

UEM

- Fund size as at 31 October 2023 £512.0m
- Trading on the Main Market of the London Stock Exchange
- Ordinary shares in issue as at 31 October 2023 196.7m

Management Fee

1.0% of NAV up to and including £500m; 0.9% of NAV exceeding £500m up to and including £750m;
 0.85% of NAV exceeding £750m up to and including £1,000m; and 0.75% of NAV exceeding £1,000m

Ongoing Charges

- 1.4% as at 30 September 2023
- No performance fee

Portfolio Managers

- AIFM, Joint Portfolio Manager and Secretary: ICM Investment Management Limited
- Joint Portfolio Manager: ICM Limited

Advisors

- Administrator and Custodian: JPMorgan Chase Bank N.A. London Branch
- Brokers: Shore Capital and Corporate Limited, Barclays Bank PLC, RMS Partners
- Lawyers: Norton Rose Fulbright LLP
- Public Relations: Montfort Communications Limited
- Banker: The Bank of Nova Scotia, London Branch

